



## HASA 2017 CONFERENCE

Melanie Da Costa: The conference in context

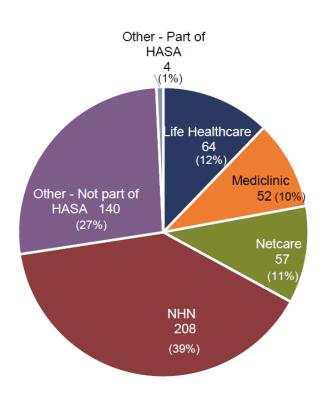
THE
HEALTHCARE
PUZZLE
integrating
healthcare

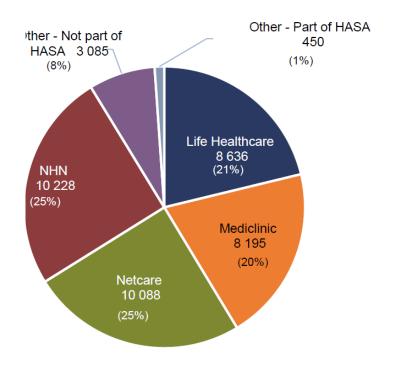


## **HASA** Private hospital market: 77% of hospitals are independent hospitals

Private hospitals, 521

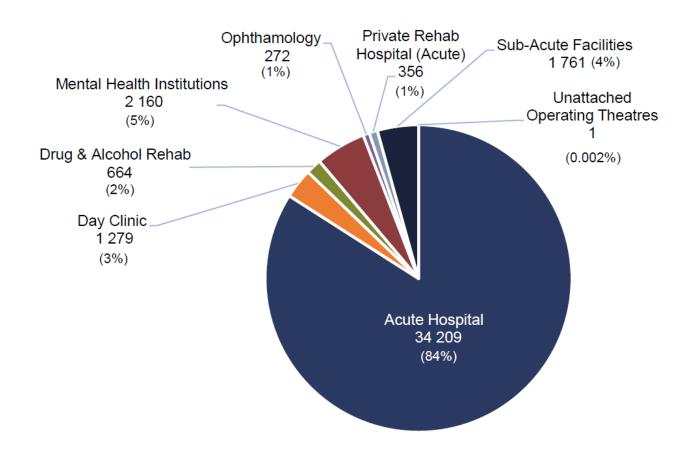
Private hospital beds, 40,782







## **HASA** Private hospital market: 84% of hospitals are multi-disciplinary





## HASA Economic contribution and value of private hospital services

#### In 2016 Private hospitals\*:

Contributed
>R55.2bn to the
national economy,
equivalent to 1.3%
of the country's
GDP

R26b in salaries

Up to
248 504 jobs
being sustained
throughout
the economy

For every R100 of HASA members' value added, another R122 are supported in the SA economy

Stimulating economy-wide production of >R130.3bn



## **HASA** Healthcare Century

Healthcare century - healthcare will, by 2100, be the world's largest sector

McKinsey

Source: The McKinsey Quarterly. Health care costs: A market-based view. September 2008. Ibid



# HASA 2017 CONFERENCE

Nearly a dozen hospital and health system CEOs in the US were asked the following question in 2016: If you could eliminate one of the healthcare industry's problems overnight, which would it be?



#### **Key themes of 2017 HASA Conference**

Nearly a dozen hospital and health system CEOs in the US were asked the following question in 2016: If you could eliminate one of the healthcare industry's problems overnight, which would it be?

National Health Insurance Healthcare Market Inquiry Quality outcomes and patient satisfaction

Medical scheme demand management

Innovation and new markets



### **NHI | White paper**

#### Universal healthcare is a non negotiable tenet of our society

Phase 1 (2017-2022)

Primary healthcare services (incl. maternal health; school; mental; cataract and elderly arthroplasty backlogs)

Introduce governance and implementation structures

Amend legislation (11 statutes expressly identified)

Phase 2 (2022-2026) "In later stages of
2nd phase... NHI fund will be
established once NHI Act
enacted"
Will purchase from public &
private PHC providers and
public hospitals

NHI expanded to incorporate EMS (non-branded) and pathology (incl. private) Last phase is to mobilise additional resources 'as approved by cabinet. "selective contracting ... from private will be undertaken in this phase'



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## NHI | Context to NHI roll out - population segmentation

Civil servants and dependents

5.5 million

Formal sector employed and dependents (large business)

12 million

Formal sector employed and dependents (SMME)

6 million

Informal sector and dependents

6 million

- Domestic workers
- Hawkers
- Taxi industry
- Casual labourers

Individuals in households with no income

24 million

- Elderly
- Children
- School kids (12m)
- Unemployed

Only 8.8 million have private medical aid

"The central philosophy of NHI is to bring 'into fold' those people who are not insured"

## **NHI | Shorter term priority areas**

#### First phase priority: cost of implementation

	Year 1	Year 2	Year 3	Year 4
Mother and woman – pregnancy	5 668 836 834	5 697 181 069	5 725 666 974	5 754 295 309
Mother and woman – breast cancer	4 845 749 609	5 854 456 429	6 888 155 297	7 017 520 185
Mother and woman – cervical cancer	987 576 714	1 211 375 324	1 334 205 349	1 423 655 945
School health	658 263 779	920 533 542	1 737 393 319	1 737 393 319
Elderly – hip and knee arthroplasty	136 116 450	136 797 032	137 481 017	138 168 422
Elderly – cataract surgery	318 182 400	198 864 000	198 864 000	218 864 000
Mental health users: Screening + treatment and care	801 893 939	1 202 840 909	1 603 787 879	1 924 545 455
Disability and rehabilitations	42 000 000	105 000 000	262 500 000	656 250 000
Childhood cancer	778 728 434	875 288 568	945 215 203	1 007 250 433
	14 237 348 159	16 202 336 873	18 833 269 038	19 877 943 068



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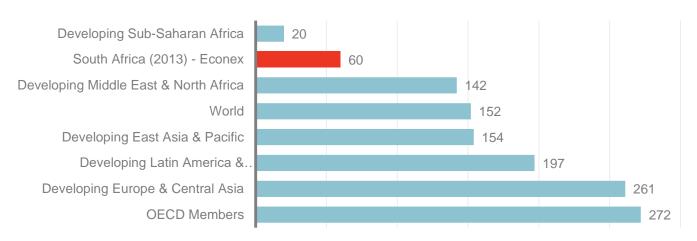
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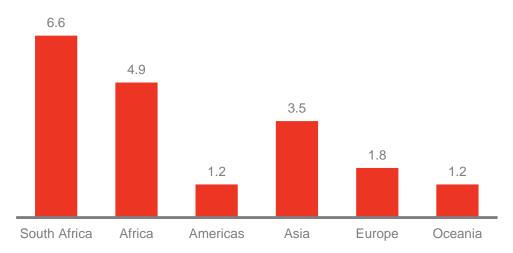


### **NHI | Private Medical Schools**

Regional comparison: all doctors per 100 000 citizens (2010 or latest year available)



Population per medical school, 2013 (millions)



## CC Healthcare Market Inquiry | Health outcome measurement and reporting



#### DISCUSSION DOCUMENT AND CALL FOR SUBMISSIONS

Health outcome measurement and reporting: Improving the cost and effectiveness of clinical care in a competitive private healthcare sector in South Africa

28 AUGUST 2017





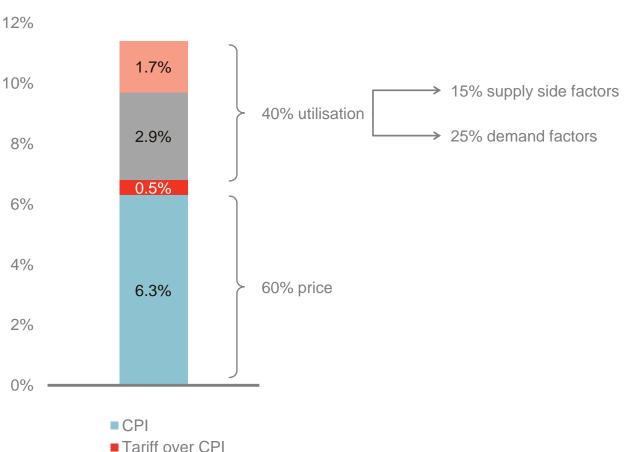




### Funders | Medical Scheme demand management



Demand sideSupply side



#### **Utilisation:**

If utilisation was constant since 2008, contributions would be 27% lower

#### Price:

If tariff increases were contained at CPI contributions would be

2,8% lower











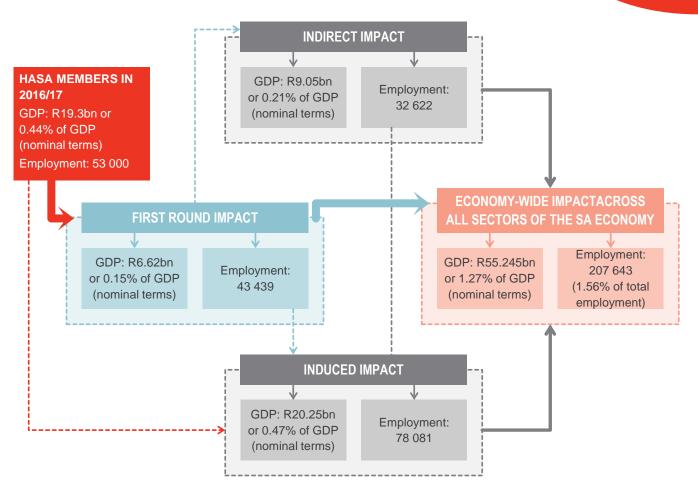
## HASA 2017 CONFERENCE

**THANK YOU!** 



Recommend deleting "Figure 27" and rename or refer to it another way?

Figure 27



These results show that a substantial amount of the benefit of HASA members' activities profits the South African economy and people. Figure 27 encapsulates the knock-on effects of HASA members' activities for the South African economy
Figure 27: The linkages

of the HASA members

to the South African

economy