

# BEEconomics

## Transformation in South African asset management

Summary of findings from the 27four Investment Managers BEE.economics 2014 Survey



**R283.1-BILLION**  
Represents the total industry assets managed by majority black-owned firms



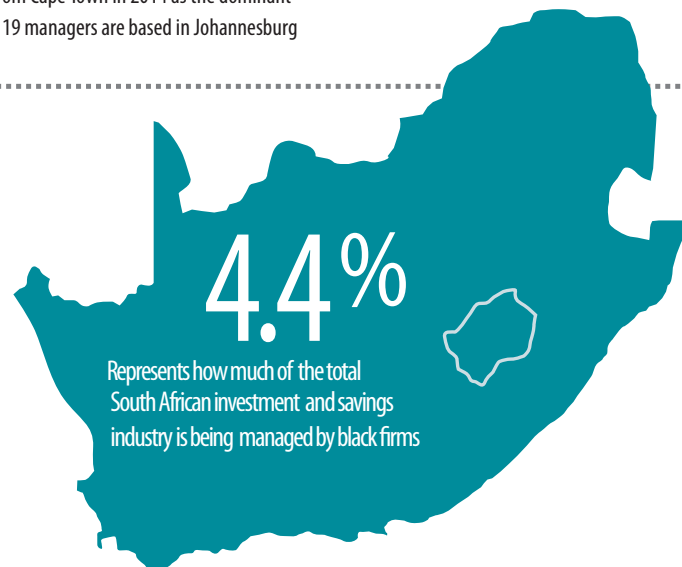
**R6.5-TRILLION**  
Estimated size of the total South African investment and savings industry (long-term insurance + CIS + retirement funds)



**Gauteng** takes over from Cape Town in 2014 as the dominant location for black firms. A total of 19 managers are based in Johannesburg

- 02 companies manage just over 50% of the total assets managed by black firms
- 10 companies — out of a total of 32 firms — manage 94% of the total assets managed by black firms
- 18 black firms have been in operation for less than four years

**55%** Total assets managed within long-only domestic active equity mandates followed by money market mandates representing 26% of the total asset pool managed by black fund managers



**31%**  
of firms offer a single flagship product



**83.9%**  
of overall assets are sourced from institutional investors



**0.17%**  
of overall assets are invested offshore



**16.1%**  
of overall assets are sourced from retail investors



**8 OUT OF 32**  
firms have their GIPS compliance verified by a third party



**20 OUT OF 32**  
firms outsource their Regulation 28 look through reporting to external service providers



**10 OUT OF 32**  
firms do not hold any insurance cover as required by the Financial Services Board



**13** Number of firms that have unit trusts

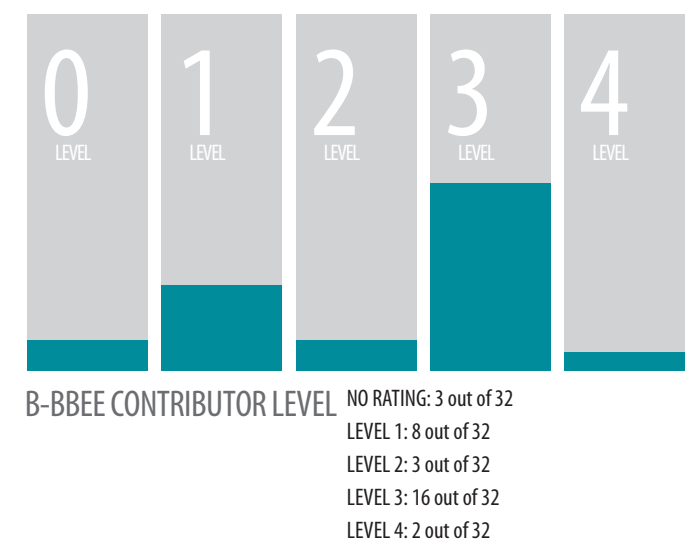
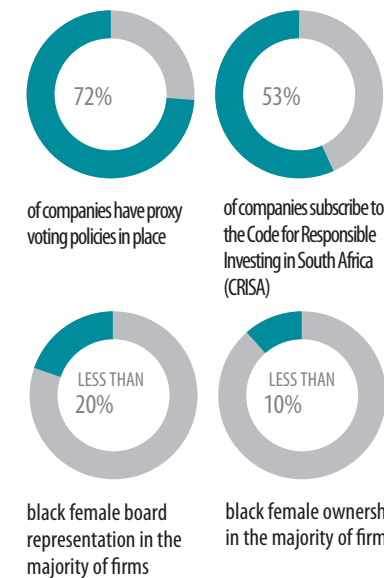
**02** Number of firms that own unit trust management companies

**10** Number of firms that are signatories to the UN Principles for Responsible Investment



**332** people employed in the industry

**048** black portfolio managers with 5 or more years' experience in managing money



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